

“Exchange of Ideas”

**RJO's 17th Annual
Introducing Brokers'
Conference**

March 8-9, 2013

NASHVILLE, TN





Please Join Us

On behalf of R. J. O'Brien, we invite you to join us as we head to the "Music City" for our 17th Annual "Exchange of Ideas" IB Conference in Nashville, TN. RJO is pleased to be hosting this year's conference at the Gaylord Opryland Resort, a landmark of Nashville.

The conference will begin on Friday evening with three breakout sessions. Presentations will focus on managed futures, new products and a Q & A session with RJO's compliance team regarding the recent regulatory changes that have gone into effect.

On Saturday, we have an extraordinary line up of guest speakers that will be covering the hottest topics affecting today's markets. Afterwards, please join us for food, fellowship and live entertainment at the Delta Island, one of Gaylord's greatest attractions. We are looking forward to seeing you there!

Guest Speakers

Nick Kalivas– Nick Kalivas specializes in investment strategy and economic research. Nick is the author of the Hadrian Letter, Hadrian Glance and Hadrian Brief, which provide insight and analysis on the equity, fixed income, foreign exchange and commodity markets. He is a contributor to the CME's market commentary and analysis webpage, blogging on the factors that influence financial futures.

Joel Widenor– In 2009 Joel Widenor was one of five co-founders to establish Commodity Weather Group. CWG provides consultation and support for companies and individuals with both energy and agricultural commodity concerns. Joel maintains close ties with the agribusiness community and regularly presents forecast outlooks for industry events throughout the country.

Randy Blach– Randy Blach is the CEO of CattleFax, an organization focused on helping member cattle producers make more profitable marketing and management decisions. CattleFax is the cattle and beef industry leader on timely market information analysis and research.

Rich Feltes- Rich Feltes is VP of RJO Research with four decades of experience in the grain markets with Continental Grain, Refco and MF Global. Rich is a member of the Board of Directors of the Commodity Markets Council and a 2007 recipient of the University of Illinois' Award of Merit for professional achievement and service to his community and the University.

David Hightower - David Hightower is the founding principal of The Hightower Report, a CTA that provides independent, high-quality commodity futures market analysis and forecasting. Mr. Hightower has over 25 years of very specific commodity research experience in nearly every aspect of the futures industry.



Conference Agenda

March 8

Friday

4:00 pm

Welcome

Hermitage Ballroom outside of C&D

4:30 pm

Utilizing CTAs

Clarke Capital- Dr. Michael Johannes, Director of Research

5:00 pm

RJO Technology Update

Matthew Rees, EVP of RJO

5:30 pm

Regulatory Compliance Panel Discussion

RJO Compliance

6:30– 10:00 pm

Welcome Reception

Hermitage C &D

March 9

Saturday

7:30 am

Hot Buffet Breakfast

Fuse

8:30 am

Guest Welcome

Gerry Corcoran, CEO of RJO

9:15 am

Macro Economic Outlook

Nick Kalivas, Market Strategist

10:00 am

Weather Outlook

Joel Widenor, Founder & VP of CWG

10:30 am

Break

11:00 am

Grains/Oilseeds Outlook

Rich Feltes, VP of Research of RJO

11:30 am

Lunch

Ravello

1:00 pm

Livestock Outlook

Randy Blach, CEO of CattleFax

1:30 pm

Energy Outlook

David Hightower, Founder of The Hightower Report

2:15 pm

Break

2:30 pm

Q&A Panel

All Speakers

3:30 pm

Conclusion/Remarks

6:00– 10:00pm

Cocktails, Dinner and Entertainment

Delta Waters Edge

Gaylord Opryland Resort

Nashville, TN



Gaylord offers a wide variety of dining and shopping options, as well as many other recreational activities, all underneath their climate-controlled signature glass atriums. With nine acres of indoor gardens, cascading waterfalls and indoor rivers you will be sure to enjoy your stay!



Reservations

Be sure to book your airfare and room reservations early for the best discounted prices. Room reservations can be made by calling Gaylord Opryland Resort **615-883-2211** and mentioning **group code X-RJO13**.

For Online reservations and to RSVP to RJO please email:
Nicole Donnahue at ndonnahue@rjobrien.com or call **312.373.5277**



Rates

Receive reduced rates per night when booking by **February 19, 2013**.

Traditional: \$170 per night
Atrium View: \$205 per night

Gaylord Opryland Resort
2800 Opryland Drive
Nashville, TN 37214
(615) 889-1000



Dress Code

Nashville is the home of country music so feel free to wear your **jeans, boots** and **hats**.

